RAYMOND JAMES AT A GLANCE

Raymond James has delivered 117 consecutive quarters of profitability. We credit much of this performance to the firm’s client-first perspective and adherence to its founding core values of professional integrity, advisor independence, and a conservative, long-term approach to investing.

BY THE NUMBERS

- Approximately 7,200 financial advisors
- Over 2,900 locations (United States, Canada and abroad)
- More than 3 million client accounts
- Approximately $64.3 billion in total client assets
- More than 2x required total capital ratio
- BBB, positive outlook credit rating (S&P)

STRENGTH AND STABILITY

Diluted quarterly earnings per share

DID YOU KNOW?

In June 2016, Raymond James was named to the FORTUNE 500 list.

Continuing its tradition of giving back, Raymond James and its associates donated $46.37 million to charitable organizations in fiscal year 2016, including $5.19 million to the United Way and its partner agencies.

Raymond James was the first in the nation to publish its Client Bill of Rights, setting the standard for the industry.

A DIVERSIFIED SET OF BUSINESSES

Total $5.4 billion

Total revenue shows fiscal year data ending Sept. 30, 2016

- 66% PRIVATE CLIENT GROUP
- 18% CAPITAL MARKETS
- 9% RAYMOND JAMES BANK
- 7% ASSET MANAGEMENT

As of 03/31/2017. Past performance is not an indication of future results. The information provided is for informational purposes only and is not a solicitation to buy or sell Raymond James Financial stock. The FORTUNE 500 is an annual list by FORTUNE magazine that ranks 500 of the largest U.S. corporations based on fiscal-year total revenues. FORTUNE and FORTUNE 500 are registered trademarks of Time Inc. and are used under license. From FORTUNE Magazine, June 15, 2016. © 2017 Time Inc. Used under license. FORTUNE and Time Inc. are not affiliated with and do not endorse products and services of Raymond James Financial, Inc. Raymond James Bank is an affiliate of Raymond James & Associates, Inc., and Raymond James Financial Services, Inc. © 2017 Raymond James & Associates, Inc., member New York Stock Exchange/SIPC. © 2017 Raymond James Financial Services, Inc., member FINRA/SIPC. Investment products are not deposits, not FDIC/NCUA insured, not insured by any government agency, not bank guaranteed, subject to risk and may lose value. 17-BDMKT-2574 4/17